



**ATAL BIHARI VAJPAYEE SCHOOL OF  
MANAGEMENT AND ENTREPRENEURSHIP  
JAWAHARLAL NEHRU UNIVERSITY  
New Delhi - 110067**

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**Winter – 2025**

**MBA Semester – II (2024 – 2026 Batch)**

<b>Course Code</b>	<b>Title of Papers</b>	<b>Credits</b>	<b>Faculty Name</b>
MB 13102	Financial Management	3	Dr. Sakshi Sharma
MB 13303	Human Resource Management	3	Prof. Arvind Kumar
MB 13501	Information Technology for Business	3	Dr. Priya Gupta
MB 13602	Production and Operations Management	3	Dr. Vaniki Joshi Lohani
MB 13603	Business Research Methods	3	Dr. Lokesh Jindal
MB 13604	Project Management	3	Dr. Brajesh Kumar Tiwari
MB 12802	Business Environment	2	Dr. Arvind P Arahant



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**Winter – 2025**

**MBA Semester – IV (2023-25 Batch)**

<b>Core Course</b>			
<b>Course Code.</b>	<b>Title of Papers</b>	<b>Credits</b>	<b>Faculty Name</b>
MB 13401	Entrepreneurship Theory and Practice	3	Dr. Vikram Bansal
MB 23002	MBA Project	3	Allotted Supervisor
<b>Electives- Accounting &amp; Finance</b>			
MB 33116	International Financial Management (Major Students)	3	Dr. Vaniki Joshi Lohani
MB 33113	Working Capital Management ( Major & Minor Students)	3	Dr. Brajesh Kumar Tiwari
MB 33115	Business Analysis and Valuation ( Major Students)	3	Dr. Sakshi Sharma
<b>Electives – Marketing</b>			
MB 33203	Rural Marketing ( Major & Minor Students)	3	Dr. Vikram Bansal
MB 33210	Advertising Management ( Major Students)	3	Prof. Rajeev Sijariya
MB 33211	Marketing of Services ( Major Students)	3	Dr. Lokesh Jindal
<b>Electives – OB &amp; HRM</b>			
MB 33307	Employment Relations: Laws of Industrial Relations ( Major Students)	3	Prof. Arvind Kumar
MB 33306	Ethical issues in HR ( Major Students)	3	Dr. Arvind P Arahant
MB 33315	Psychometric Testing and HR skills ( Major & Minor Students)	3	Dr. Geetanjali Batra
<b>Electives –Operations</b>			
MB 33805	Environment Analysis & Management ( Major Students)	3	Dr. Sakshi Sharma & Dr. Vaniki Joshi Lohani
MB 33605	Export and Import Management ( Major & Minor Students )	3	Prof. Rajeev Sijariya
MB 33606	Distribution Management ( Major Students)	3	Dr. Geetanjali Batra
<b>Electives – IT</b>			
MB 33501	Artificial Intelligence Applications in Management ( Minor Students)	3	Dr. Priya Gupta